Comfort Pro Heating & Air

Department roll-up

November 29, 2026

As of 16 Nov 2026. Department roll-up, from the company file.

The 80/20 Institute

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How to read this page

Sample company. These aren't your numbers.

A blank stays off. Nothing here posts.

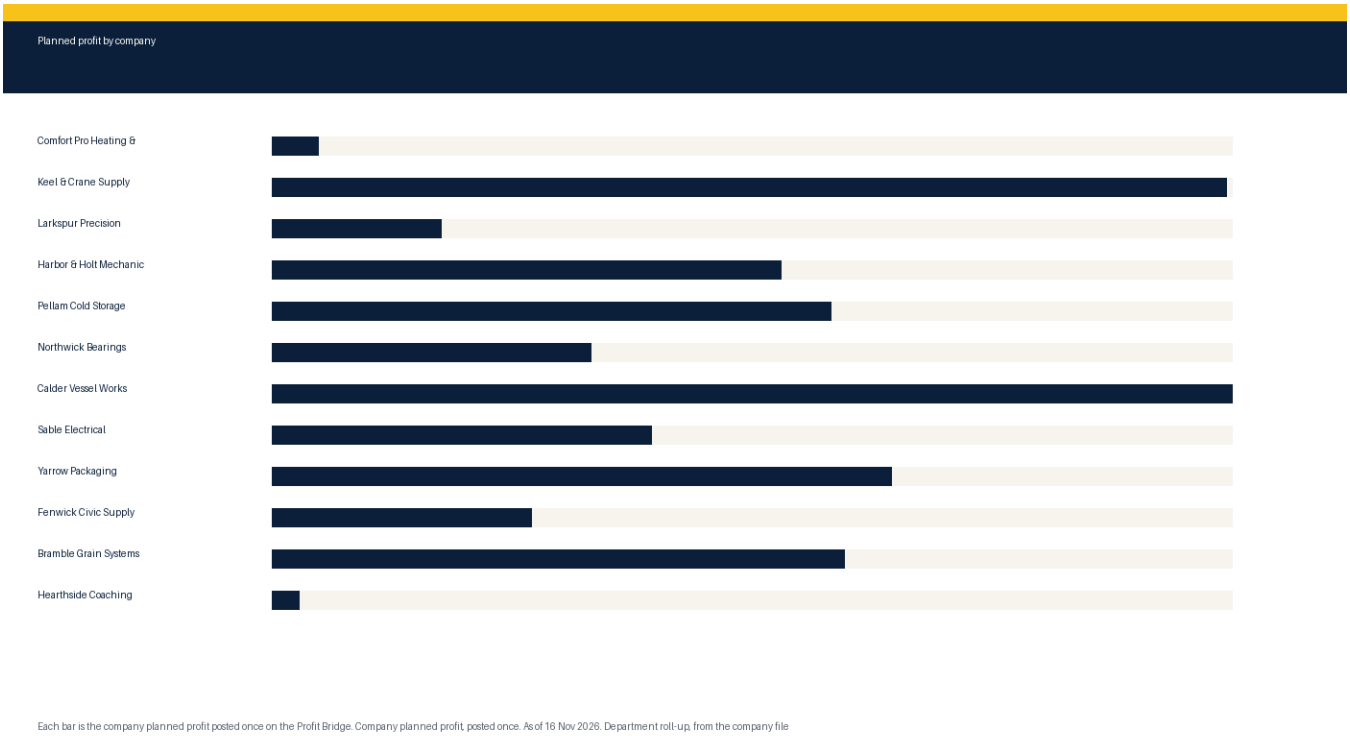
Readings

Reading
Departments. Profit Bridge $73.3K of $102K. 16 Nov 2026. Department dollars are a split of that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come fr om the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $1.8M of $2.1M. 16 Nov 2026. Department dollars are a split of t hat posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come fr om the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $256.5K of $372K. 16 Nov 2026. Department dollars are a split o f that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $955.1K of $1.1M. 16 Nov 2026. Department dollars are a split o f that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $659.3K of $1.2M. 16 Nov 2026. Department dollars are a split o f that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $578.4K of $702K. 16 Nov 2026. Department dollars are a split o f that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $1.4M of $2.1M. 16 Nov 2026. Department dollars are a split of t hat posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come fr om the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $696.9K of $836K. 16 Nov 2026. Department dollars are a split o f that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $704.4K of $1.4M. 16 Nov 2026. Department dollars are a split o f that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $382.9K of $571.2K. 16 Nov 2026. Department dollars are a split of that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads com e from the invoice file. The profit and loss statement is the sum of those invoices.

Reading
Departments. Profit Bridge $1M of $1.3M. 16 Nov 2026. Department dollars are a split of tha t posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $49.4K of $60K. 16 Nov 2026. Department dollars are a split of t hat posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads come fr om the invoice file. The profit and loss statement is the sum of those invoices.
Departments. Profit Bridge $367.4K of $525.4K. 16 Nov 2026. Department dollars are a split of that posting. They are not a second bridge. File period Jan 15–Dec 15, 2025. Quads com e from the invoice file. The profit and loss statement is the sum of those invoices.

Department roll-up

Each company posts one Profit Bridge. A department line is a split of that posting.



Each bar is the company planned profit posted once on the Profit Bridge. Company planned profit, posted once. As of 16 Nov 2026. Department roll-up, from the company file

Departments

Company	Department	Planned	Actual	Scorecard	Priorities
Comfort Pro Heating & Air	Leadership	$0	$0	60% green	2 on track · 2 off track
Comfort Pro Heating & Air	Field operations	$33.7K	$24.2K	60% green	2 on track · 2 off track
Comfort Pro Heating & Air	Sales	$42.8K	$30.8K	40% green	2 on track · 2 off track
Comfort Pro Heating & Air	Finance	$25.5K	$18.3K	60% green	2 on track · 2 off track

Company	Department	Planned	Actual	Scorecard	Priorities
Comfort Pro Heating & Air	People	$0	$0	20% green	2 on track · 2 off track
Comfort Pro Heating & Air	Dispatch	$0	$0	80% green	2 on track · 2 off track
Keel & Crane Supply	Leadership	$0	$0	100% green	3 on track · 1 off track
Keel & Crane Supply	Warehouse	$693K	$584.3K	100% green	3 on track · 1 off track
Keel & Crane Supply	Outside sales	$882K	$743.7K	100% green	3 on track · 1 off track
Keel & Crane Supply	Finance	$525K	$442.7K	100% green	3 on track · 1 off track
Keel & Crane Supply	Purchasing	$0	$0	100% green	3 on track · 1 off track
Keel & Crane Supply	Counter	$0	$0	100% green	3 on track · 1 off track
Larkspur Precision	Leadership	$0	$0	40% green	2 on track · 2 off track
Larkspur Precision	Fabrication	$122.8K	$84.7K	20% green	2 on track · 2 off track
Larkspur Precision	Sales	$156.2K	$107.7K	0% green	2 on track · 2 off track
Larkspur Precision	Finance	$93K	$64.1K	40% green	2 on track · 2 off track
Larkspur Precision	Quality	$0	$0	40% green	2 on track · 2 off track
Larkspur Precision	Engineering	$0	$0	40% green	2 on track · 2 off track
Harbor & Holt Mechanical	Leadership	$0	$0	100% green	3 on track · 1 off track
Harbor & Holt Mechanical	Field operations	$369.6K	$315.2K	100% green	3 on track · 1 off track

Company	Department	Planned	Actual	Scorecard	Priorities
Harbor & Holt Mechanical	Sales	$470.4K	$401.2K	100% green	3 on track · 1 off track
Harbor & Holt Mechanical	Finance	$280K	$238.8K	100% green	3 on track · 1 off track
Harbor & Holt Mechanical	Dispatch	$0	$0	100% green	3 on track · 1 off track
Pellam Cold Storage	Leadership	$0	$0	0% green	1 on track · 3 off track
Pellam Cold Storage	Warehouse	$405.9K	$217.6K	0% green	1 on track · 3 off track
Pellam Cold Storage	Sales	$516.6K	$276.9K	0% green	1 on track · 3 off track
Pellam Cold Storage	Finance	$307.5K	$164.8K	0% green	1 on track · 3 off track
Pellam Cold Storage	People	$0	$0	0% green	1 on track · 3 off track
Northwick Bearings	Leadership	$294.8K	$242.9K	100% green	3 on track · 1 off track
Northwick Bearings	Warehouse	$231.7K	$190.9K	100% green	3 on track · 1 off track
Northwick Bearings	Counter	$0	$0	100% green	3 on track · 1 off track
Northwick Bearings	Finance	$175.5K	$144.6K	100% green	3 on track · 1 off track
Calder Vessel Works	Leadership	$0	$0	60% green	2 on track · 2 off track
Calder Vessel Works	Fabrication	$697K	$473.9K	0% green	2 on track · 2 off track
Calder Vessel Works	Quality	$0	$0	20% green	2 on track · 2 off track
Calder Vessel Works	Sales	$887K	$603.2K	0% green	2 on track · 2 off track

Company	Department	Planned	Actual	Scorecard	Priorities
Calder Vessel Works	Finance	$528K	$359K	60% green	2 on track · 2 off track
Sable Electrical	Leadership	$0	$0	80% green	3 on track · 1 off track
Sable Electrical	Field operations	$275.9K	$230K	100% green	3 on track · 1 off track
Sable Electrical	Sales	$351.1K	$292.7K	100% green	3 on track · 1 off track
Sable Electrical	Finance	$209K	$174.2K	100% green	3 on track · 1 off track
Sable Electrical	People	$0	$0	100% green	3 on track · 1 off track
Yarrow Packaging	Leadership	$0	$0	0% green	1 on track · 3 off track
Yarrow Packaging	Fabrication	$449.8K	$232.5K	0% green	1 on track · 3 off track
Yarrow Packaging	Engineering	$0	$0	0% green	1 on track · 3 off track
Yarrow Packaging	Sales	$572.5K	$295.8K	0% green	1 on track · 3 off track
Yarrow Packaging	Finance	$340.8K	$176.1K	0% green	1 on track · 3 off track
Fenwick Civic Supply	Leadership	$0	$0	20% green	2 on track · 2 off track
Fenwick Civic Supply	Outside sales	$239.9K	$160.8K	40% green	2 on track · 2 off track
Fenwick Civic Supply	Warehouse	$188.5K	$126.4K	80% green	2 on track · 2 off track
Fenwick Civic Supply	Purchasing	$0	$0	20% green	2 on track · 2 off track
Fenwick Civic Supply	Finance	$142.8K	$95.7K	20% green	2 on track · 2 off track

Company	Department	Planned	Actual	Scorecard	Priorities
Bramble Grain Systems	Leadership	$0	$0	80% green	3 on track · 1 off track
Bramble Grain Systems	Fabrication	$415.8K	$344.6K	60% green	3 on track · 1 off track
Bramble Grain Systems	Engineering	$0	$0	80% green	3 on track · 1 off track
Bramble Grain Systems	Sales	$529.2K	$438.6K	100% green	3 on track · 1 off track
Bramble Grain Systems	Finance	$315K	$261.1K	80% green	3 on track · 1 off track
Hearthside Coaching	Principals	$0	$0	80% green	3 on track · 1 off track
Hearthside Coaching	Coaches	$25.2K	$20.8K	100% green	3 on track · 1 off track
Hearthside Coaching	Client work	$19.8K	$16.3K	100% green	3 on track · 1 off track
Hearthside Coaching	Finance	$15K	$12.4K	100% green	3 on track · 1 off track
Hearthside Coaching	Admin	$0	$0	100% green	3 on track · 1 off track
Ostler Pump & Valve	Leadership	$0	$0	60% green	2 on track · 2 off track
Ostler Pump & Valve	Counter	$0	$0	60% green	2 on track · 2 off track
Ostler Pump & Valve	Outside sales	$220.7K	$154.3K	40% green	2 on track · 2 off track
Ostler Pump & Valve	Warehouse	$173.4K	$121.2K	80% green	2 on track · 2 off track
Ostler Pump & Valve	Finance	$131.4K	$91.8K	60% green	2 on track · 2 off track

Which department holds the posted dollar

The latest month. Each bar is the EBITDA posted for one department. A blank stays off. A loss stays off. A known zero stays on. The longest bar holds the most. The company total is unchanged.

Each bar is the EBITDA posted for that department on the latest month. It is a split of the company Profit Bridge. It is not a second bridge. A department with no posted line stays off. It is not stored as zero. A loss stays off. A known zero stays on the chart. The same department name, spelled differently, is one bar. The longest bar holds the most. The chart shows the eight largest. The rest stay on the list. The company total is unchanged.

Nothing here posts.

Comfort Pro Heating & Air posted

Department	Posted
Sales	$30.8K
Field operations	$24.2K
Finance	$18.3K

Keel & Crane Supply posted

Department	Posted
Outside sales	$743.7K
Warehouse	$584.3K
Finance	$442.7K

Larkspur Precision posted

Department	Posted
Sales	$107.7K
Fabrication	$84.7K
Finance	$64.1K

Harbor & Holt Mechanical posted

Department	Posted
Sales	$401.2K
Field operations	$315.2K
Finance	$238.8K

Pellam Cold Storage posted

Department	Posted
Sales	$276.9K
Warehouse	$217.6K
Finance	$164.8K

Northwick Bearings posted

Department	Posted
Leadership	$242.9K
Warehouse	$190.9K
Finance	$144.6K

Calder Vessel Works posted

Department	Posted
Sales	$603.2K
Fabrication	$473.9K
Finance	$359K

Sable Electrical posted

Department	Posted
Sales	$292.7K
Field operations	$230K
Finance	$174.2K

Yarrow Packaging posted

Department	Posted

Department	Posted
Sales	$295.8K
Fabrication	$232.5K
Finance	$176.1K

Fenwick Civic Supply posted

Department	Posted
Outside sales	$160.8K
Warehouse	$126.4K
Finance	$95.7K

Bramble Grain Systems posted

Department	Posted
Sales	$438.6K
Fabrication	$344.6K
Finance	$261.1K

Hearthside Coaching posted

Department	Posted
Coaches	$20.8K
Client work	$16.3K
Finance	$12.4K

Ostler Pump & Valve posted

Department	Posted
Outside sales	$154.3K
Warehouse	$121.2K
Finance	$91.8K