Keel & Crane Supply

Own the price

November 29, 2026

The period shown on this page. PGOS, from the company file.

The 80/20 Institute

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How to read this page

Sample company. These aren't your numbers.

Pricing. Own the price. Planned pocket change $766.8K. Actual Not recorded. A sized move is not the five-year pricing figure. A blank column stays blank. 2026-11-29. File period Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.

A blank stays off. Nothing here posts.

Own the price

Step 1. Own the price.

A price owner is saved and the authority ladder is on the book.

Status: On track.

Own the price

Price owner: Luis Ortega.

Authority ladder

Role	Room off the floor
Seller	up to 2.0% off the floor
Sales manager	up to 5.0% off the floor
Price owner	up to 12.0% off the floor