THE 80/20 INSTITUTE

Larkspur Precision

Strategy Planning

November 29, 2026

The period shown on this page. PGOS, from the company file.

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How to read this page

Sample company. These aren't your numbers.

Strategy Planning. The plan names $286.0K a year. The earnings lift from the price floor and the tail exit. It is not the assessment model. Planned $286.0K. Actual $234.0K. Variance −$52.0K. The Locked Number is a different number and is not posted. The year's number is saved only when you confirm it. Jan 15–Dec 15, 2025. Quads come from the invoice file. The profit and loss statement is the sum of those invoices.

A blank stays off. Nothing here posts.

The path

The plan names $286.0K a year. The earnings lift from the price floor and the tail exit. It is not the assessment model.

Where you play: Core accounts buying the core line.

What you stop: Special prices and one-off work below cost.

The earnings lift from the price floor and the tail exit. It is not the assessment model.

Steps

Step	Status	Notes
Situation Assessment	Done	Worked for Larkspur Precision.
Strategic Framework	Done	Worked for Larkspur Precision.
Business Plan	In progress	Worked for Larkspur Precision.
Deployment	In progress	Worked for Larkspur Precision.
Cadence	Done	Worked for Larkspur Precision.
Boardroom	In progress	Worked for Larkspur Precision.